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COMPONENTS OF ATC LABS STORAGE AIR SAMPLING SYSTEM



SASS TESTING HOW IT WORKS

ANALYTICAL REPORT AND



SASS TESTING LOGISTICS AND COSTS

SASS LOGISTICS

IF CLIENTS INTEND TO CONDUCT SAMPLING THEY WILL RECEIVE THE FOLLOWING:

- VACUUM PUMP, HOSE, FLOW METER AND SAMPLING CASSETTES (12) FOR A TWELVE WEEK STORAGE
- 12 PRIORITY MAIL BOXES
- LOCAL CLIENTS CAN MAKE ARRANGEMENTS TO HAVE ATC LABS STAFF TO TAKE SAMPLES WEEKLY

SASS COSTS

- EQUIPMENT DEPOSIT OF \$200.00 TO INSURE RETURN OF EQUIPMENT AT END OF SERVICE
- PURCHASE EQUIPMENT FOR \$400.00 IS ALSO AVAILABLE)
- THE ANALYTICAL AND REPORTING COSTS ARE \$50.00 PER WEEK
- ATC LABS STAFF SAMPLING \$100.00
- FOR A 12 WEEK GROW IT WILL COST \$600 (CLIENT SAMPLING)
- FOR A 12 WEEK STORAGE SEASON (CAN BE EXTENDED) GROW IT WILL COST \$1800 (ATC LAB STAFF SAMPLING)

SASS COST BENEFITS

- SASS REPORTS WILL ALLOW PREDICTION OF DISEASE AND STORAGE LOSS UP TO 3-6 WEEKS
- SASS JUSTIFIES COST OF FUNGAL CONTROL APPLICATION EARLY SAVING CROP LOSS
- ALLOWS GROWERS TO MOVE OR MANAGE CROP BEFORE SIGNIFICANT LOSS
- ALLOW FOR TIMING OF FUNGAL APPLICATION
- IDENTIFIES SANITATION ISSUES AND ALLOWS FOR CORRECTION SAVING THOUSANDS
- PEACE OF MIND PRICELESS